

Job Description:

Job Title: **Entry Level - Inside Sales:** Business Development through Sourcing, Cold Calling, Following Up

Description: HNT Technology, Inc. is a growing Electronics Engineering firm with 20 years experience, specializing in proof of concept Prototypes and cost reduction for seamless turnkey manufacturing. We are excited to make room for more innovative producers in sales by contacting start-ups and Fortune 500 companies within the OEM industry.

This opportunity allows you to further explore new technology focused products and the power behind it. Natural leadership, great interpersonal skills and self-motivate sales associate with an engineering background a plus!

HNT Technology is a team focused, customer oriented company. Well organized candidate will first assist in supporting the company's sales objectives with 1 week training, and will later trail blazer with little supervision. Great attitude and superstar traits will quickly be recognized, allowing growth and the opportunity to develop further skills within the company.

If candidate has BSEE or BSME, simultaneous engineering opportunities are negotiable.

Industry: OEM Producer/ PCB Engineering/ Turnkey Manufacturing

Position Type: Part-time, 20 hours per week, 1 week paid training/ Negotiable

Pay: Hourly, Negotiable.

Start Date: Immediate

Positions Open: 2

Job Requirements:

Responsibilities:

- Sourcing prospective clients
- Cold Calling Clients
- Warm Calling Clients
- Documenting all sourcing and communications

Required:

- Fluent in English
- Able to talk on phone with ease and confidence
- Basic Knowledge of PCBs and how they are integrated in products
- Computer literate
- Technical

Preferred:

- BSEE or BSME, Bachelors
- Multi-Language a plus
- CRM – Goldmine experience a plus

Company Information:

HNT Technology Inc., 1435 Koll Circle, Ste 104, San Jose, CA 95112

Contact Information:

Please send your resume to hr@hnttechnology.com using the job title you are applying for as your email's subject title. Principals only. Recruiters do not contact this job poster.